

HOSTELLING INTERNATIONAL USA (HI USA) believes in the power of travel to foster a deeper understanding of people, places and the world around. This passion is at the heart of everything we do.

We bring travelers together in the largest hostel network in the USA, but that's just the start: From local tours and experiences to experiential learning programs, HI USA strives to bring moments of cultural understanding to our guests and community members. HI USA is a 501 (c)3 nonprofit, member-based organization.

HI USA's Mission: To help all, especially the young, gain a greater understanding of the world and its people through hostelling.

For 90 years, HI USA has provided a network of affordable hostels in converted mansions, reinvented lighthouses, and historic urban buildings across the country:

#### **URBAN LOCATIONS**

**HI BOSTON** 

Boston, MA

HI CHICAGO, The J. Ira & Nicki Harris Family Hostel Chicago, IL

**HI LOS ANGELES SANTA MONICA** 

Santa Monica, CA

**HI NEW ORLEANS** 

New Orleans, LA

**HI NEW YORK CITY** 

New York, NY

**HI SACRAMENTO** 

Sacramento, CA

**HI SAN DIEGO DOWNTOWN** 

San Diego, CA

HI SAN FRANCISCO DOWNTOWN

San Francisco, CA

HI SAN FRANCISCO FISHERMAN'S WHARF

San Francisco, CA

#### **COASTAL LOCATIONS**

**HI HYANNIS** 

Hyannis, MA

HI MARTHA'S VINEYARD

West Tisbury, MA

**HI PIGEON POINT LIGHTHOUSE** 

Pescadero, CA

HI POINT MONTARA LIGHTHOUSE

Montara, CA

**HI TRURO** 

Truro, MA





Charles Hokanson HI USA Board Chair



Ninety years later, the travel landscape and hostelling have evolved, but our passion and mission have endured – "to help all, especially the young, gain a greater understanding of the world and its people."

This year's annual report celebrates 90 years of hostelling in the United States. From the bike clubs of yesteryear to today's volunteer-led guest experiences, from the life-changing Trips Program to travel scholarships that open doors for young people to explore the U.S. and world – HI USA's achievements have only been possible thanks to our dedicated community of members, donors, volunteers, partners, guests, and staff. This is a tribute to the vibrant hostelling community that believes in the transformative power of the hostel stay.



We were honored once again at Hostelworld's Hoscars Awards as the Best Hostel Chain in North America, with special recognition for HI Boston and HI New Orleans. Our Explore the World Travel Scholarship program was also named as a finalist in the Global Youth Travel Awards, awarded by the World Youth, Student and Educational Travel Confederation. Through these milestones, we continued to open doors to understanding, connection, and global impact – welcoming guests and program participants from across the country and globe.

As we reflect on our history, we extend our thanks to the donors and partners recognized in this report. We also celebrate the dedication of our staff, past and present, and the unwavering support of HI USA's Hostelling Legacy Society members, a special group of hostel supporters who have committed to leaving a lasting contribution to our mission through estate gifts.

This report is a celebration of legacy: a tribute to 90 years of opening our doors to millions of hostellers seeking a deeper understanding of the world and its diverse cultures through travel. We are excited about what lies ahead and look forward to your continued support as we work together to strengthen and enhance our mission for future generations.

With gratitude,

Charles Xo Lanson

**Charles Hokanson** HI USA Board Chair **Russ Hedge** 

HI USA President & CEO

### **90 Years of Opening Doors:**

# A Hostelling Legacy

## **1930-1950**s

Founding of Hostelling in the U.S. & American Youth **Hostels (AYH)** 

While in Germany leading a student tour of Europe, Isabel and Monroe Smith meet the founder of hostelling, Richard Schirrman.



The Smiths at the site

Inspired by Schirrman's vision, the Smiths bring hostelling to the U.S.

1934: The Smiths open the first American Youth Hostel in Northfield, MA.

1937: First interracial youth camp in the U.S. established at Hidden Villa Hostel, Los Altos, CA.

1955: American Youth Hostels is incorporated.

Hostelling expands across the country through homes and farmhouses, with "House Parents" overseeing operations.

1955: HI Martha's Vineyard opens

### 1960s-1970s

Recreation/Social Clubs & AYH Trips Program

The hostelling movement grows across the country through recreation and social clubs. AYH leads young people to Europe through the hugely popular "Trips Program."

Volunteer clubs expand across the country with biking, camping, and boat trips, while building hostelling awareness through newsletters and programs on travel and environmental issues. These clubs lead to the establishment of Councils chartered through AYH to grow hostelling.



1964: President Lyndon B. Johnson recognizes "National Youth Hostels Week" on the 30th Anniversary of hostelling:

"I salute the members of American Youth Hostels for providing our youth with opportunities for self-understanding and development."

- Lyndon B. Johnson

1967: HI Truro opens

"AYH changed my life. It was through AYH that I discovered bike touring and through bike touring that I discovered myself."

> - Marilyn Sumlyan, former Golden Gate Council of AYH Board Member.

"Who knew that thousands of youths would turn into homegrown international diplomats as they cycled around the world? Hostel travel programs provided inexpensive, self-propelled small group trips that challenged participants physically and helped them grow as team members.

Meeting other young people in hostels helped trippers learn to appreciate other travelers' points of view and expand

their own. Watching my trippers grow into responsible, caring, sensitive young adults on the 15 hostelling trips I led was like watching stars twinkle on a clear night! Pure joy!"

> - Dave Kalter, former HI USA staff member, Potomac Area Council of AYH Board member & Trips Leader.

"We were simply fascinated by hostels and hostelling in Europe. The more unfriendliness there was being built up (in the world) at that time, we felt, the greater the need there was to create friendship instead."

- Isabel Smith, HI USA Co-Founder.

Isabel Smith, early 1930s

"Hostelling? I was brought up on this sort of thing, and I realize the need for it. From the time I was nine until my 18th birthday I spent most of my holidays bicycling in Europe. It is the best education I ever had. The more you circulate on your travels, the better citizen you become, not only of your own country, but of the whole world."

> - Franklin D. Roosevelt - During a meeting with Isabel & Monroe Smith. President Roosevelt and Mrs. Roosevelt became honorary presidents of AYH.

## **1980s-'90s**

#### **Urban Hostel Openings** & Partnerships

Partners provide key opportunities for hostel openings.

1980 & 1984: HI Point Montara & HI Pigeon Point hostels open in partnership with California State Parks.

1981: First urban hostel in partnership with the National Park Service (NPS), HI San Francisco Fisherman's Wharf, opens its doors in the Golden Gate National Recreation Area.

1989: Another urban hostel, HI Los Angeles Santa Monica, opens through partnership and funding from the California Coastal Commission and donors.

1990: HI New York City, the largest urban hostel in North America, opens on the Upper West Side of Manhattan.

1991-1997: HI San Francisco Downtown (1991), HI Sacramento (1995), and **HI San Diego Downtown** (1997) hostels open.

"The opening of Hostelling International New York was a memorable day. We were celebrating the restoration of an important New York City historic building, as well as the opportunity to introduce our neighborhood to hundreds of young travelers, most of whom were visiting the city for the first time."

> - Pam Tice, Executive Director, HI New York City hostel, 1990-2010.

#### 9/11 Changes the Face of Travel Forever; and HI USA responds

Occupancy across hostels in the U.S. hits record highs in the summer of 2001, and then the unthinkable happens. HI USA responds by deepening a commitment to the goals of peace and understanding through programming.

2000: HI Chicago, The J. Ira and Nikki Harris Family Hostel opens.

2001: The tragic events of 9/11 result in the senseless loss of lives and an extreme downturn in all tourism-related businesses. including hostelling.

**2003:** Recognizing that hostels are for everyone - regardless of age - AYH changes its name to Hostelling International USA

2003: HI USA launches the "Opening Doors, Opening Minds" initiative aimed at countering stereotypes and encouraging global citizenry through

Travel Scholarships, Cultural Kitchen, and Community Walls (cuisine-and art-based exchange programs).

2006: IOU Respect, a two-week cultural exchange program for young people, launches in response to the rising anti-Muslimism rhetoric post 9/11 in partnership with hostelling associations in Germany, France, Tunisia, Egypt, and Lebanon

"IOU Respect gave me the ability to visit a part of the world (North Africa) that I wouldn't have had the confidence to visit as a young novice traveler. **Spending** two weeks having tough conversations with people from a variety of countries, religions, and backgrounds taught me how to show up and work with people who don't look or think like me.

Those skills and tools prepared me for a career that has taken me to a variety of places around the country and abroad."

- Leah Moschella, past IOU Participant & current HI USA Board Member.



IOU Respect participants, 2010

and means of responsible travel to young people in communities across the country. The initiative builds on the

founding principles of the hostelling movement - using travel and intercultural exchange to create a new generation of enlightened global citizens."

- Gail Hesse.

HI USA Board Chair, 2000-2005, on the new "Opening Doors, Opening Minds" initiative.

## **90 Years of Opening Doors:**

# A Hostelling Legacy

### **2010**s

# Unification & a New Trips Program

By 2010, Councils operating across the country are facing challenges to their financial sustainability. HI USA establishes a volunteer and staff task force to recommend the best way forward to sustain and grow hostelling in the future – resulting in "Unification." Programming also evolves, using the foundation of success from Trips past.

# **2010:** Great Hostel Give Back launches, giving free overnights to groups volunteering in local communities.

**2011:** Volunteer Representatives from 27 Councils vote to approve unification, consolidating the Councils and HI USA Central Office into one new nationwide hostelling organization.

**2014:** The process of unification is officially completed, and a new Board is seated.

**2014:** Drawing from the success of AYH's Trips Program, **Explore America and Explore the World Travel Scholarships** are developed for young novice travelers who lack the means or opportunity to explore the U.S. and the world.



Explore the World recipient, 2021

2011-2019:
HI Hyannis (2011),
HI Boston (2012)
and HI New
Orleans (2019)
open
An early artist's rendering

of HI New Orleans

"I am inspired by our collective effort to create a deeply talented and well-resourced organization that will expand the impact of hostelling, increase intercultural understanding, and indeed, help create a better world for the next generation. Our work is exciting, and our potential is limitless."

#### - Mark Skender,

HI USA Board Chair, 2009-2014, from April 2011 remarks given to volunteer leaders.

"I had no idea travel would change me like this. People always say you learn from travel, but I never understood why. Now I see my life going in a very different direction than it was before."

- Explore the World Recipient

## **2020-Today**

COVID changes the world, and again the face of travel. Heartbreaking decisions are made resulting in the loss of hostels, valuable staff, and volunteers. Despite a complete halt to social interaction, hostelling persists and re-emerges to provide the life-changing exchange experiences first introduced by Isabel and Monroe Smith.

**2020-2022:** 13 beloved hostels are closed permanently due to the impacts of COVID.

**2020:** HI USA Virtual Programs are established, providing meaningful opportunities for exchange and learning regardless of location.

2023: Explore the World Travel Scholarship: First Passport Edition is introduced, connecting young novice travelers with their first U.S. passports, a financial award, and a travel mentor to help break down barriers to international travel.

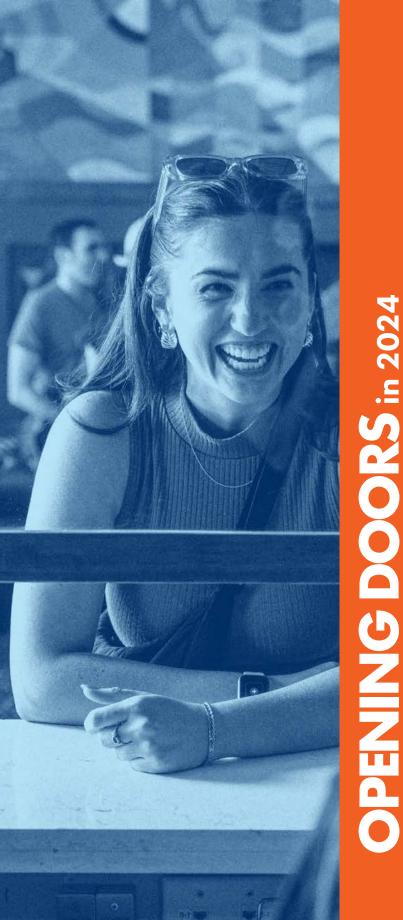
**2024:** HI USA is named **Best Hostel Chain in North America** at the Hostelworld Hoscars Awards.

**2024:** HI USA replaces its historic affiliate structure with a Hostel Referral program, promoting high-quality independent hostels across the U.S. to grow the hostelling movement.

"For 90 years, HI USA has been more than a place to stay—it's been a place to connect, while on a weekend getaway or an epic adventure.

While the world has changed, our mission hasn't: to create spaces where friendship thrives and division fades. And we're just getting started!"

> - **Russ Hedge,** HI USA President & CEO.



**14 HOSTELS** IN 5 STATES WITH 4 IN CITY, STATE OR NATIONAL PARKS

**620,711** GUEST OVERNIGHTS

**38,589 GUEST** PARTICIPATIONS IN EXPERIENTIAL LEARNING PROGRAMS

**66% OF GUESTS** ARE IN THE 18-34 AGE GROUP

**64% OF GUESTS** ARE FROM COUNTRIES OUTSIDE THE U.S.

97% OF GUESTS POLLED SAY,
"THE HOSTEL FELT WELCOMING
AND INCLUSIVE."

97% OF GUESTS POLLED SAY, "THE HOSTEL STAFF AND BUILDING HELPED ME FEEL SAFE."

85% OF GUESTS POLLED
SAY THEY "HAD AN
OPPORTUNITY TO GAIN A
BETTER UNDERSTANDING OF
A DIFFERENT CULTURE."

**422 VOLUNTEERS CONTRIBUTE** 11,639 HOURS
OF SERVICE TO HI USA

**55** HI USA TRAVEL SCHOLARSHIPS AWARDED

**254** PARTICIPANTS IN GREAT HOSTEL GIVE BACK CONTRIBUTE 673 HOURS OF COMMUNITY SERVICE

AWARDED HOSTELWORLD
HOSCARS BEST HOSTEL CHAIN
IN NORTH AMERICA



# Notes for FY24 Financial Results

The financial results for FY24 (April 1, 2023 – March 31, 2024) and the comparative totals for FY23 (April 1, 2022 – March 31, 2023) show moderate growth in overnights, after a sharp increase from pandemic lows in FY22. Strongest growth has been on the East Coast. West Coast hostels continue to struggle with weak demand.

Guest overnight stays increased to 647,421, up 6% from FY23, but still below the pre-pandemic high mark of 683,017 overnights.

Total operating revenue increased to \$48.7 million or 11% higher than FY23, with hostel operation revenues making up 90% of that total. Donations grew by 64% from the previous year, driven by a large bequest of over \$2 million and a 60% increase in investment interest income. Total operating expenses rose 20% with inflationary pressures, re-staffing to guest service expectations, and fully re-introducing hostel and signature programs.

Our surplus for the year (Change in New Assets) was \$2.5 million, increasing our net worth (Total Net Assets) in FY24 from \$53.9 million to \$56.4 million. The additional financial cushion will be important as we deal with an increasingly uncertain travel climate.

## **HI USA Finances**

#### **SUMMARY OF OPERATING REVENUES AND EXPENSES**

FY23: April 1, 2023 - March 31, 2024 (With Comparative Totals for March 31, 2023)

OPERATING REVENUES Hostel Operations Donations and Grants Membership Dues Investment Income (Loss) Gain on PPP Grant Forgiveness Other	<b>FY24</b> \$43,844,237 2,452,347 107,129 1,852,693 478,025	<b>FY23</b> \$41,013,584 875,635 284,795 (568,233) 2,000,000 210,575
TOTAL OPERATING REVENUES	\$48,734,431	\$43,816,356
OPERATING EXPENSES Program Services (Hostels, Education, Membership) General and Administrative Resource Development	<b>FY24</b> \$40,730,252 5,062,645 266,272	<b>FY23</b> \$33,601,605 4,333,261 756,960
TOTAL OPERATING EXPENSES	\$46,059,169	\$38,691,826
NET OPERATING INCOME/LOSS Loss on Interest Rate Swap Valuation Gain on Disposal of Assets	<b>\$2,675,262</b> -218,064 17,889	<b>\$5,124,530</b> 503,261 (20,169)
CHANGE IN NET ASSETS	\$2,475,087	\$5,607,622

#### **SUMMARY STATEMENT OF FINANCIAL POSITION**

March 31, 2024 (With Comparative Totals for March 31, 2023)

CURRENT ASSETS Cash	<b>FY24</b> \$6,352,616	<b>FY23</b> \$6,705,516
Current Portion of Investments	10,660,664	9,094,595
Accounts and Contributions Receivable, Net	944,720	2,228,071
Other	723,971	500,266
TOTAL CURRENT ASSETS	\$18,681,971	\$18,528,448
NONCURRENT ASSETS		
Investments, Net of Current Portion	\$16,591,868	\$14,252,837
Property and Equipment, Net	67,815,144	69,034,904
Operating Lease Right of Use Assets, Net	14,691, <i>7</i> 33	12,244,029
Other	229,862	437,178
TOTAL NONCURRENT ASSETS	\$99,328,607	\$95,968,948
TOTAL ASSETS	\$118,010, <i>57</i> 8	\$114,497,396
CURRENT LIABILITIES Accounts Payable and Accrued Liabilities Current Portion of Long Term Debt Deferred Income Current Portion of Operating Lease Liabilities	3,882,904 15,967,202 3,930,375 1,120,554	3,944,388 1,745,738 3,959,589 1,605,270
TOTAL CURRENT LIABILITIES	\$24,901,035	\$11,254,985
Long Term Portion of Debt & Unamortized Debt Costs	22,447,016	38,301,203
Operating Lease Liabilities, Net of Current Portion Other	14,208,580 68,842	10,962,348 68,842
TOTAL LIABILITIES	\$61,625,473	\$60,587,378
Net Assets Without Donor Restrictions	40,190,047	39,935,684
Net Assets With Donor Restrictions	16,195,058	13,974,334
TOTAL NET ASSETS	\$56,385,105	\$53,910,018
TOTAL LIABILITIES AND NET ASSETS	\$118,010,578	\$114,497,396

# We are Grateful for Your Support

### **Individual Donors**

#### \$10,000+

John Donnellan Walt Knoepfel & Kim Blanco Gary Lee Koerner Ane Powers Mark Skender\* Randall Traweek

#### \$5,000-\$9,999

Nicholas Andrade Alexandra C. Dilworth Lisa Gurwitch & Thomas Sharpe Kathleen & Russell Hedge Leslie & Bruce Marsden Leah Moschella & Joel Barciauskas

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#### **Institutional Donors**

#### \$100,000+

AeLK Foundation

#### \$5,000-\$9,999

Lisa Gurwitch Philanthropic Fund

#### \$2,500-\$4,999

Aon

Balgley Family Charitable Foundation The Evans Charitable Foundation Truist

#### \$1,000-\$2,499

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Philanthropic Fund
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#### **In-Kind Gifts**

Lagunitas Brewing Company Table Talk Pies

#### **Matching Gifts**

Assured Life Association AT&T Marsh and McLennan

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In honor of Isabel Cruz
Bertus Tempelhoff
In honor of Russell Hedge
Charles Robert Hokanson
In honor of Kim Blanco &

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In honor of Joyce Marie Lite
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### Gifts in Memory of

In memory of Rose Colby & Susan Hyatt
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In memory of Louise & Clem Motten
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**In memory of Ruth & Bill Nelson** Edward V. Casey

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Eric Sanford

**In memory of Richard Norcross** Neil Clark & Nancy Stevenson

In memory of Tom Norris
Danielle Brumfitt Norris

**In memory of Jerry Preeper, Jr.**Cheryl Preeper

In memory of Deanna C. Sadler Colin Sadler

In memory of Peggy Stevens

Ruth Stevens Robin T. Yuschak

\*Deceased

# **Hostelling Legacy Society**

HI USA thanks and honors the following members of the Hostelling Legacy Society, who have so generously made estate gifts to HI USA. Their foresight will help open doors to future generations of hostellers.

Anonymous (6) Roland Abraham\* Mary Adams Betty L. Alexander\* Robert Asher Robert Atherton Athol Atkins\* Elizabeth Jean Austin Glenn Azuma\* Dorothy Bailey Diane Baker Joanne Pelligra & Theresa Beckman William A. Bell\* Bruce Bender\* Robert Bennett Norman Biggart\* Richard Blair Robert Blakesley, Jr. Randall Blanchard Courtney Bormann & Peter Anderson Nancy Bower\* Marie A. Brezina\* Gene Brock\* Frances R. Campbell\* Joan Louise Campbell\* Jeannette Caporale Irene D. Carlson Joseph Chesler Joel M. Chusid Christopher Woodward Clem Justin Cline\* Gregory M. Coble & Clarence Babcock, Jr. Barbara Coleman\* Jerry H. Creedon' Richard & Ping Cunliffe Frances Czapiewski\* William Diersch Daniel Dillon Alexandra C. Dilworth Joseph Dohrer Dianne Marie Dyslin\* John Enfield\* Dorothy Ann Fowler\* Barbara J. Fraser

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\*Deceased

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# LEAVE A LEGACY THAT OPENS DOORS

"My hostel stays after my military service in the '60s represented an important part of my journey of self-discovery, cultural exchange, and personal growth. As a result of these experiences, I decided during a recent estate plan update to include HI USA in my will to support the organization's efforts to offer meaningful and affordable ways to explore the world."

By including HI USA in your estate plans, you ensure that HI USA's hostel doors stay open for generations to come. It's easy to make a lasting impact — many supporters add HI USA to their will or trust with just a few sentences.

Your legacy can be a doorway to the world for future guests.

To learn more about including HI USA in your estate plans, visit: hiusa.org/waystogive or contact us at (240) 650-2104 or giving@hiusa.org

